

Trust isn't given to just anyone.



Public safety financing



GOVERNMENT CAPITAL
CORPORATION

Trust is earned.



We trust those who respond in emergency situations to rely upon their training and experience to handle emergencies in a responsible way that insures the safety of all involved.

Just as trust, responsibility and experience are important in an emergency, they are also important when it comes to meeting your municipal leasing/financing needs. Government Capital Corporation (GCC) has gained the trust and respect of clients since 1992, providing municipal financing to people just like you.

Our staff of investment banking and public finance professionals has completed transactions for more than 3,000 satisfied clients in 48 states.

Who we serve

GCC stands ready to assist a variety of customers:

End Users/Purchasers:

We work directly with end-user purchasers to structure innovative financing solutions in a variety of public sector areas. We specialize in providing financing for cities, counties, fire departments, fire districts, economic development, police departments, airports, 911 emergency districts, appraisal, utility, and hospital districts. We can finance personal property and real property construction and improvements.

Equipment & Service Providers:

We also partner with hundreds of manufacturers, vendors, distributors and suppliers to design and implement point of sale vendor programs that

complement marketing strategies, improve sales closure ratios, shorten the sales cycle, and increase sales.

Whether you provide fire trucks, police cars, ambulances, compressors, rescue boats, bunker gear, communications equipment, or fire station construction/renovation, we understand your business and are there to help you.



How we earn it

- **Efficient processing** - Quick and efficient documentation process ensures funds are made available promptly.
- **Flexible terms** - Terms (5-15 years with annual, semi-annual, quarterly, or monthly payments) that meet your budget needs and in many cases are more flexible than typical bank financing. Payments can be deferred until the following fiscal year.
- **Equity growth** - Permits municipal entities to build equity with each payment and pro-vides ownership at completion of the contract terms.
- **No costly delays** - Facilitates the acquisition of needed equipment before prices rise.
- **No bond election required** - Due to the annual appropriation features, tax-exempt municipal financings are not subject to normal debt incurrence procedures nor do they count against the municipality's debt limitations.
- **Emergency purchase expertise** - Most state laws allow purchase of necessary use equipment without going through the bid process.

"Integrity and honesty..."

It is our commitment to customer satisfaction that has made GCC the respected and trusted firm that it is today. The words of our many satisfied customers are the best testaments to our success:



"My experience with Government Capital Corporation in the financing of our new central fire station was very positive and they did a good job. GCC fulfilled every contractual promise in a timely manner. I look forward to working with them again on future apparatus purchases."
Fire Chief

"We looked at several companies for the financing of our 911 equipment. Government Capital gave us a financing option that not only met our budget needs, but did so in a timely manner, allowing us to meet a rigid operational deadline."
9-1-1 County Director

"We've done business with Government Capital for over 11 years because they provide a service to my customer with integrity and honesty. Their knowledge of my industry and their willingness to help has given me the sales tool I needed most for my business to grow."
Manager, Truck Supplier



Building trust

We are expert professionals in municipal leasing/financing. Just as we trust our public safety professionals in emergencies, you can trust us to procure the emergency equipment they need. We welcome the opportunity to earn your trust.

We provide the expertise and personal attention to every financing transaction. We work closely with equipment vendors to cover all the details.

We meet with governing boards or councils whenever needed to explore all financing options to help you acquire the equipment when you need it.



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